

**UNITED STATES DISTRICT COURT**  
**DISTRICT OF NEVADA**

ALBERTO DELARA,

Plaintiff

v.

DIAMOND RESORTS INTERNATIONAL  
MARKETING, INC.,

Defendant

Case No.: 2:19-cv-00022-APG-NJK

**Order Granting in Part Motion to Dismiss**

[ECF No. 139]

Plaintiff Alberto Delara sues defendant Diamond Resorts International Marketing, Inc. under the Fair Labor Standards Act (FLSA) on behalf of himself and similarly situated concierges and marketing supervisors. Diamond moves to dismiss the claims of 141 opt-in plaintiffs in this FLSA collective action because they signed valid arbitration agreements. Diamond contends it has not waived its right to arbitrate because it has consistently asserted the agreements as a defense, and it timely moved for arbitration after the opt-in period expired. Diamond also requests that I sanction the plaintiffs' counsel under 28 U.S.C. § 1927 or my inherent power because the plaintiffs refused to dismiss these opt-in plaintiffs.

The plaintiffs respond that Diamond waived its right to arbitration because it should have filed moved to compel arbitration no later than when the FLSA opt-in period in a related case<sup>1</sup> closed on March 3, 2020, and because it engaged in extensive litigation activity in this court. The plaintiffs also argue the present motion is deficient because Diamond seeks to dismiss the case rather than compel arbitration and stay the case as to these plaintiffs. The plaintiffs contend Diamond framed its motion in this manner to deprive the opt-in plaintiffs of their claims because

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<sup>1</sup> *Gonzalez v. Diamond Resorts International Marketing, Inc.*, 2:18-cv-00979-APG-NJK.

dismissal may result in the running of the statute of limitations. If I am going to compel arbitration, they request that I stay rather than dismiss, and that I equitably toll the limitations period. They oppose sanctions because counsel has not acted in bad faith by arguing that Diamond failed to timely move to arbitrate, by refusing to dismiss instead of stay, or by insisting that Diamond condition arbitration on equitable tolling of the limitation period.

I grant the motion in part. I compel those plaintiffs who are subject to an arbitration agreement to submit their claims to arbitration. However, I stay their claims rather than dismiss them. And I deny sanctions.

## **I. ANALYSIS**

### **A. Waiver**

Section 2 of the Federal Arbitration Act (FAA) provides that an arbitration clause in a contract “shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract.” 9 U.S.C. § 2. Consequently, a “party may challenge the validity or applicability of the arbitration provision by raising the same defenses available to a party seeking to avoid the enforcement of any contract.” *Cox v. Ocean View Hotel Corp.*, 533 F.3d 1114, 1121 (9th Cir. 2008) (quotation omitted).

Waiver is one such general contract defense.<sup>2</sup> *Newirth by & through Newirth v. Aegis Senior Cmtys., LLC*, 931 F.3d 935, 940 (9th Cir. 2019). A party seeking to prove that another party waived its right to compel arbitration “must carry the heavy burden of demonstrating: (1) knowledge of an existing right to compel arbitration; (2) intentional acts inconsistent with

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<sup>2</sup> Whether a party waived its right to compel arbitration through its litigation conduct is presumptively a “gateway issue” for the court, not the arbitrator. *Martin v. Yasuda*, 829 F.3d 1118, 1123 (9th Cir. 2016). None of the parties suggest this is an issue for the arbitrator to decide. I therefore address it.

1 that existing right; and (3) prejudice to the person opposing arbitration from such inconsistent  
 2 acts.” *Id.* Diamond does not dispute that it knew of its right to compel arbitration, so I address  
 3 only the other two factors.

4 *1. Intentional Acts Inconsistent with the Right to Compel Arbitration*

5 “There is no concrete test to determine whether a party has engaged in acts that are  
 6 inconsistent with its right to arbitrate.” *Martin v. Yasuda*, 829 F.3d 1118, 1125 (9th Cir. 2016).  
 7 Instead, I evaluate “the totality of [a party’s] actions.” *Id.* at 1126. A party’s “extended silence  
 8 and delay in moving for arbitration may indicate a conscious decision to continue to seek judicial  
 9 judgment on the merits of [the] arbitrable claims, which would be inconsistent with a right to  
 10 arbitrate.” *Id.* at 1125 (alteration in original) (quotation omitted). A party “acts inconsistently  
 11 with exercising the right to arbitrate when it (1) makes an intentional decision not to move to  
 12 compel arbitration and (2) actively litigates the merits of a case for a prolonged period of time in  
 13 order to take advantage of being in court.” *Newirth*, 931 F.3d at 941.

14 Diamond has not engaged in intentional acts inconsistent with its right to compel  
 15 arbitration. Diamond raised the arbitration agreements in its answer to the complaint in February  
 16 2019. ECF No. 13 at 11. It also raised the issue in response to the plaintiffs’ motions to  
 17 conditionally certify the FLSA collective action, arguing that notice should not be sent to  
 18 putative plaintiffs who were subject to arbitration agreements. ECF No. 32 at -9. I rejected that  
 19 argument and concluded that notice should be sent to all putative plaintiffs, but that the notices  
 20 should include language advising potential plaintiffs that an arbitration agreement may affect  
 21 their claims. ECF No. 64 at 11-13.

22 The collective action notice was sent out in June 2020, and the opt-in period for the  
 23 FLSA action ended on September 9, 2020. ECF No. 98 at 3-4. The plaintiffs filed numerous

1 consent forms throughout the opt-in period. *See, e.g.*, ECF Nos. 82 through 96; 99 through 117.  
2 Although the plaintiffs contend Diamond should have filed a motion to compel arbitration each  
3 time a plaintiff subject to an agreement filed a consent form, Diamond's decision to wait until  
4 the opt-in period closed to file one motion for all plaintiffs was not inconsistent with its intention  
5 to arbitrate. Filing a motion for each of hundreds of opt-in plaintiffs would have been  
6 cumbersome and inefficient for the parties and the court.

7 Before, during, and after the opt-in period, Diamond asked the plaintiffs' counsel (1) if  
8 certain plaintiffs in this action would be dismissed because they had signed arbitration  
9 agreements and (2) what the plaintiffs' general position was regarding opt-ins with arbitration  
10 agreements. *See* ECF Nos. 139-14; 139-16; 139-17; 139-18; 139-26; 139-27; 139-29; 139-30;  
11 139-32. In response to one of those inquiries, the plaintiffs' counsel indicated that Diamond did  
12 not need to file a motion to compel arbitration because counsel was conferring with the two opt-  
13 in plaintiffs to confirm they signed the agreements, and if so, the claims would be submitted to  
14 arbitration. ECF No. 139-15. In May 2020, the parties participated in a telephone conference in  
15 which the plaintiffs indicated they would dismiss any plaintiffs who signed arbitration  
16 agreements if Diamond would, among other things, toll the limitation period on the FLSA  
17 claims. ECF No. 139-25 at 3. Diamond did not agree to this request. *Id.*

18 Throughout this period, Diamond also signaled its intent to compel arbitration by  
19 refusing to participate in discovery involving any plaintiff who was bound by an arbitration  
20 agreement other than providing information related to the arbitration agreements. ECF No. 139-  
21 13 at 3-5. When Diamond inadvertently sent discovery requests related to a few opt-in plaintiffs  
22 who had agreed to arbitrate, it withdrew those requests before the plaintiffs responded. ECF No.  
23 139-13 at 3-4.

1 In August 2020, the parties stipulated to stay the proceedings while they pursued  
2 mediation. ECF Nos. 97, 98. In November 2020, Diamond wrote to the plaintiffs' counsel  
3 requesting he confirm that he would dismiss individuals bound by an arbitration agreement. ECF  
4 No. 139-19. The plaintiffs' counsel did not substantively respond to this request. ECF No. 139-  
5 13 at 3. On December 11, 2020, the parties informed the court that the mediation failed. ECF  
6 No. 118. The discovery deadline was thereafter extended to June 30, 2021. ECF No. 135.

7 On January 30, 2021, Diamond emailed the plaintiffs' counsel requesting that by  
8 February 3 the plaintiffs make clear their position on whether plaintiffs who are subject to an  
9 arbitration agreement would be dismissed, or Diamond would file a motion to dismiss. ECF No.  
10 139-33. Diamond filed this motion to dismiss on March 1, 2021. ECF No. 139. The parties  
11 conferred on March 8, 2021, but they could not reach agreement on whether the claims should be  
12 stayed or dismissed and whether equitable tolling should apply. ECF No. 140-2 at 4-5.

13 In sum, throughout the history of this case, Diamond has consistently and repeatedly  
14 asserted that any plaintiff who was subject to an arbitration agreement should be dismissed from  
15 this action and the related action. Diamond has not litigated the merits of those claims in this  
16 forum and has resisted efforts to engage in discovery related to those plaintiffs other than to  
17 disclose evidence to show whether the plaintiffs are subject to an arbitration agreement. The  
18 plaintiffs have not identified any advantage Diamond has obtained by not filing the motion to  
19 dismiss sooner.

## 20 *2. Prejudice*

21 The plaintiffs also have not shown prejudice. "A party is not prejudiced by self-inflicted  
22 wounds incurred as a direct result of suing in federal court contrary to the provisions of an  
23 arbitration agreement." *Newirth*, 931 F.3d at 943 (quotation omitted). "When a party agrees to

1 arbitrate disputes, and then breaches that agreement by filing a lawsuit, [a]ny extra expense  
2 incurred as a result of the [plaintiffs'] deliberate choice of an improper forum, in contravention  
3 of their contract, cannot be charged to [the defendant]." *Id.* (alterations in original) (quotation  
4 omitted). Rather, the plaintiffs "must show that, as a result of the defendants having delayed  
5 seeking arbitration, they have incurred costs that they would not otherwise have incurred, . . .  
6 they would be forced to relitigate an issue on the merits on which they have already prevailed in  
7 court, . . . or . . . the defendants have received an advantage from litigating in federal court that  
8 they would not have received in arbitration[.]" *Martin*, 829 F.3d at 1126 (internal citations  
9 omitted).

10 The plaintiffs contend they have incurred expenses litigating this case, but they have not  
11 identified any expense they would not have incurred anyway because there remain hundreds of  
12 plaintiffs in this case who are not subject to an arbitration agreement. They have not identified  
13 any issue they would have to relitigate, nor have they identified an advantage Diamond has  
14 received from litigating in this court that it would not have received in arbitration.

### 15 3. Summary

16 The plaintiffs have not shown Diamond waived its right to compel arbitration. I therefore  
17 grant the motion to compel arbitration for those plaintiffs who are subject to an arbitration  
18 agreement.

### 19 B. Stay versus Dismissal

20 Diamond moves to dismiss the plaintiffs who are subject to an arbitration agreement.  
21 The plaintiffs oppose dismissal and instead request that I stay those plaintiffs' claims pending  
22 arbitration.  
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1 Section 3 of the FAA, states that the court “shall . . . stay the trial of the action until such  
 2 arbitration has been had in accordance with the terms of the agreement.” 9 U.S.C. § 3. Despite  
 3 this seemingly mandatory language to stay the case, it lies within my discretion whether to stay  
 4 or dismiss where all of the claims are subject to arbitration. *See Johnmohammadi v.*  
 5 *Bloomington’s, Inc.*, 755 F.3d 1072, 1073-74 (9th Cir. 2014).

6 I stay the claims of the plaintiffs who must arbitrate. Some of the plaintiffs may have a  
 7 basis to challenge the enforceability of the arbitration agreement. *See* ECF No. 140-2 at 6-7. The  
 8 arbitration agreement provides that validity and enforceability are questions for the arbitrator.  
 9 ECF No. 140-4 at 2. Thus, it is possible that the arbitrator may deem the agreement  
 10 unenforceable as to particular plaintiffs. If so, those plaintiffs should be permitted to return to  
 11 the collective action in this case.

### 12 **C. Equitable Tolling**

13 I decline to address equitable tolling. The parties may direct their respective arguments  
 14 to the arbitrator.

### 15 **D. Sanctions**

16 I deny Diamond’s request for sanctions because I find no bad faith. *See Am. Unites for*  
 17 *Kids v. Rousseau*, 985 F.3d 1075, 1090 (9th Cir. 2021); *Blixseth v. Yellowstone Mountain Club,*  
 18 *LLC*, 796 F.3d 1004, 1007 (9th Cir. 2015). To the contrary, I have agreed with the plaintiffs that  
 19 the proper course is to stay pending arbitration, not dismiss outright.

## 20 **II. CONCLUSION**

21 I THEREFORE ORDER that defendant Diamond Resorts International Marketing, Inc.’s  
 22 motion to dismiss (ECF No. 139) is **GRANTED in part**. Those plaintiffs who are subject to an  
 23 arbitration agreement are compelled to submit their claims to arbitration. The case is stayed as to

1 only those opt-in plaintiffs, pending completion of arbitration. The motion is denied in all other  
2 respects.

3 DATED this 27th day of December, 2021.



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4 ANDREW P. GORDON  
5 UNITED STATES DISTRICT JUDGE  
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